



Textbook of  
**Applied  
Psychology**  
for Nurses

*As per the Revised INC Syllabus*

**Special Features**

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*Foreword*  
**Sandhya Gupta**

**Monika Thakur**

Textbook of

**Applied**

# **Psychology**

for Nurses

*As per the Revised INC Syllabus*

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*Foreword*

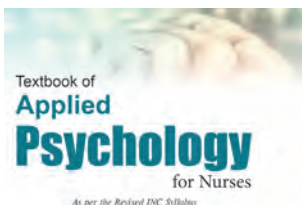
**Sandhya Gupta**



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**Extends its Tribute to**

## *Florence Nightingale*

*For glorifying the role of women as nurses,  
For holding the title of “The Lady with the Lamp,”  
For working tirelessly for humanity—  
Florence Nightingale will always be  
remembered for her  
selfless and memorable services to the  
human race.*

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**Florence Nightingale**  
(May 1820 – August 1910)





# Foreword

I have known Dr Monika Thakur as a presenter of an interesting and popular topic of Psychology since a decade. She has extensive experience in Application of Psychology that includes relevant research work done by her in a variety of health settings which are also published in Lancet and are listed under PubMed and several other indexes.



She is an expert in Psychology with a particular interest in simplification of learning for undergraduate students in healthcare disciplines. She believes that Psychology is an important science, as much of the human brain remains a mystery that is yet to be solved. She is an expert in maintaining the basics of psychology in diverse contexts.

This “Textbook of Applied Psychology for Nurses” provides an unparalleled cross-disciplinary look at psychology from diverse fields along with the basics and applications of psychology.

This is an engaging book in which the author explains how to improve our understanding of the application of human psychology and also presents many interesting practical examples. It will prove to be a pathbreaking book for students and teachers catering to the current requirement for undergraduate nursing syllabus.

The contents and contexts of this book are going to assist every learner of health-related-psychology, by enabling them to better understand the population they are going to serve.

I congratulate the author for her efforts in releasing this book and I wish happy learning time to one and all as this book can provide the leap required from basics to Applied Psychology.



**Dr Sandhya Gupta**

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# About the Author

**Monika Thakur** is a distinguished educator, researcher, and clinical psychologist dedicated to advancing mental health, particularly in psycho-oncology. With a PhD in Psychology and multiple postgraduate degrees—including an MSc (N) in Psychiatry, an MA in Psychology, an MBA in Healthcare Management, a PGDM-CFT, and a BSc (N)—she brings a unique interdisciplinary approach to her work. An alumna of King George's Medical University, Lucknow, She has spent her career bridging the gap between psychological research and real-world clinical practice.



With over seven years of teaching experience, she has mentored and trained more than 3,000 students in nursing, physiotherapy, and clinical and organizational psychology. For the past five years, she has focused on making psychology accessible and applicable to biological and clinical settings, ensuring that students can seamlessly integrate psychological principles into patient care.

Dr Thakur's research on psychological distress, body image disturbances, and post-traumatic growth in breast cancer patients has been recognized globally, including publications in *The Lancet* journals. Her expertise has also shaped national mental healthcare, as she has played a pivotal role in government-led mental health programs, training over 3,000 healthcare professionals. A sought-after speaker, she has delivered more than 100 lectures on research methodologies, clinical counseling, and psycho-oncology.

As the founder of *Manovriksha*, She is deeply committed to providing accessible mental healthcare. Through this initiative, she offers therapy, research mentorship, and psycho-oncology counseling, including free services for those in need, furthering her mission to reshape mental healthcare in India.

Her contributions to the field have earned her several accolades/ awards, including Outstanding work in the Psycho-oncology research field at an individual level (2025), the Young Researcher Award (2020),

Grants for Regression Analysis Course at John Hopkins University (2022), Appreciation letter by State Nodal Agency Chhattisgarh (2023), Silver Medal by Governor of Himachal Pradesh (2008). Dr Thakur, an author of over 40 research articles and 15 book chapters, continues to push the boundaries of knowledge and innovation, leaving a lasting impact on psychobiological care and education. She has published more than 40 research papers in National and International journals.



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# Preface

Psychology, as a discipline, has long been dominated by Western literature, which often fails to capture the diverse cultural, social, and economic factors unique to India. While a few books have attempted to incorporate Indian scenarios, with their numbers remain insufficient, leaving students to rely heavily on Western perspectives. This imbalance has made it difficult for students to relate psychological theories to their lived experiences in an Indian context.

Having a background in both **Nursing** and **Psychology**, I realized the need for a book that can amalgamate these two disciplines. Many existing works are authored by professionals with experience in only one of these disciplines, creating a fragmented understanding of the subject. My combined expertise allows me to bridge this gap, offering a more holistic and practical approach to psychology that aligns with India's unique realities.

The primary objective of this book is to help students understand how psychology can be applied to their **day-to-day lives**. Too often, students miss this practical connection, as much of the available content is heavily influenced by Western thought. India, with its population of over a billion and its rich diversity, requires an approach that incorporates the **factors influencing individual thoughts, emotions, and behaviors** in its own cultural landscape.

This book strives to fill that gap. Each chapter has been crafted to provide clarity and relevance, drawing on examples, case studies, and scenarios rooted in Indian contexts. By integrating psychology into relatable, everyday situations, I hope to empower students to see its significance beyond the classroom and apply it in both personal and professional spheres.

It is my sincere hope that this book serves as a valuable resource for students, educators, and practitioners alike, offering a clear, culturally relevant, and practical understanding of psychology. This work is a small step toward ensuring that Indian perspectives take their rightful place in the study of human thoughts, feelings, and behaviors.

**Monika Thakur**



# Acknowledgments

First and foremost, I bow my head in gratitude to **God** for guiding me, illuminating my journey, and filling it with positive spirits. Without this divine grace, none of this would have been possible.

I dedicate this book to my father (Col. Amardeep [Retd.]) and mother (Neelam), whose unwavering support and steady encouragement have always been my backbone. Their belief in me has been my greatest strength, allowing me to pursue my dreams relentlessly.

I am profoundly grateful to my **mentors**, who have shaped my thoughts, sharpened my vision, and taught me the values of dedication and perseverance. It is because of their guidance that I stand where I am today.

I thank all those who have been a part of this journey, knowingly or unknowingly, and my **students and close friends** for inspiring me and contributing to this endeavor in their unique ways.

I would like to thank **Mr Satish Kumar Jain** (Chairman) and **Mr Varun Jain** (Managing Director), M/s CBS Publishers and Distributors Pvt Ltd for providing me the platform in bringing out the book. I have no words to describe the role, efforts, inputs and initiatives undertaken by **Mr Bhupesh Aarora**, Sr. Vice President – Publishing and Marketing (Health Sciences Division) for helping and motivating me.

Last but not least, I sincerely thank the entire CBS team for bringing out the book with utmost care and attractive presentation. I would like to thank Ms Nitasha Arora (Assistant General Manager Publishing – Medical and Nursing) and Dr Anju Dhir (Product Manager and Medical Development Editor) for their publishing support. I would also extend my thanks to Ms Surbhi Gupta (Sr. English Editor) and Mr Ashutosh Pathak (Sr. Proofreader cum Team Coordinator) for their editorial and proofreading support and all the production team members for devoting laborious hours in designing and typesetting the book.

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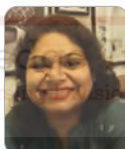
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# From the Publisher's Desk

Dear Reader,

Nursing Education has a rich history, often characterized by traditional teaching techniques that have evolved over time. Primarily, teaching took place within classroom settings. Lectures, textbooks, and clinical rotations were the core teaching tools; and students majorly relied on textbooks by local or foreign publishers for quality education. However, today, technology has completely transformed the field of nursing education, making it an integral part of the curriculum. It has evolved to include a range of technological tools that enhance the learning experience and better prepare students for clinical practice.



As publishers, we've been contributing to the field of Medical Science, Nursing and Allied Sciences and earned the trust of many. By supporting **Indian authors**, coupled with **nursing webinars and conferences**, we have paved an easier path for aspiring nurses, empowering them to excel in national and state level exams. With this, we're not only enhancing the quality of patient care but also enabling future nurses to adapt to new challenges and innovations in the rapidly evolving world of healthcare. Following the ideology of **Bringing learning to people instead of people going for learning**, so far, we've been doing our part by:

- Developing quality content by qualified and well-versed authors
- Building a strong community of faculty and students
- Introducing a smart approach with Digital/Hybrid Books, and
- Offering simulation Nursing Procedures, etc.

Innovative teaching methodologies, such as modern-age Phygital Books, have sparked the interest of the Next-Gen students in pursuing advanced education. The enhancement of educational standards through **Omnipresent Knowledge Sharing Platforms** has further facilitated learning, bridging the gap between doctors and nurses.

At Nursing Next Live, a sister concern of CBS Publishers & Distributors, we have long recognized the immense potential within the nursing field. Our journey in innovating nursing education has allowed us to make substantial and meaningful contributions. With the vision of strengthening learning at every stage, we have introduced several plans that cater to the specific needs of the students, including but not limited to **Plan UG** for undergraduates, **Plan MSc** for postgraduate aspirants, **Plan FDP** for upskilling faculties, **SDL** for integrated learning and **Plan NP** for bridging the gap between theoretical & practical learning. Additionally, we have successfully completed seven series of our **Target High** Book in a very short period, setting a milestone in the education industry. We have been able to achieve all this just with the sole vision of laying the foundation of diversified knowledge for all. With the rise of a new generation of educated, tech-savvy individuals, we anticipate even more remarkable advancements in the coming years. We take immense pride in our achievements and eagerly look forward to the future, brimming with new opportunities for innovation, growth and collaborations with experienced minds such as yourself who can contribute to our mission as Authors, Reviewers and/or Faculties. Together, let's foster a generation of nurses who are confident, competent, and prepared to succeed in a technology-driven healthcare system.

Nursing Knowledge Tree  
An Initiative by CBS Nursing Division

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# Special Features of the Book

## LEARNING OBJECTIVES

*After the completion of the chapter, the readers will be able to:*

- Understand the evolution of psychology.
- Describe scope and branches of psychology.
- Know the relationship of psychology with other disciplines.
- Apply psychology to understand everyday issues.

**Learning Objectives** given in the beginning of each chapter help readers understand the purpose of the chapter.

## Chapter Outline

gives a glimpse of the content covered in the chapter.

## CHAPTER OUTLINE

- Introduction
- Psychology: The Science of Human Behavior
- Definitions of Psychology
- Evolution of Psychology
- Scope of Psychology
- Branches of Psychology

## KEY TERMS

**Behavior:** Observable actions of human beings and animals.

**Mind:** The private inner experience of perceptions, thoughts, memories, and feelings.

**Key Terms** are added in each chapter to help understand the difficult scientific terms in easy language.

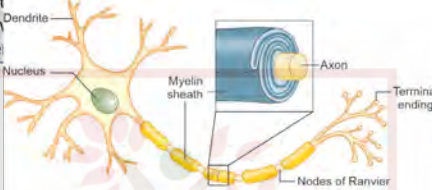
**Must Know** boxes give an overview of important facts about the concerned topic.

## Must Know

Sensory receptors are incredibly sensitive. For example, the human eye can detect a single candle flame from 30 miles away on a clear, dark night.

**TABLE 5.1:** Types of personality—summary

Types of personality	Description
Type A	Perfectionist, impatient, competitive, work-obsessed, achievement-oriented, aggressive, stressed.
Type B	Low stress, creative, tender.



**Figure 2.4:** Structure of neuron

Numerous **Tables** and **Figures** are used to help students grasp the concepts quickly.

**Case Scenario** demonstrates example(s) of specific clinical scenarios that are often encountered by nurses.

### Case Scenario

#### Stimulus and Sensation

Have you ever wondered how, within microseconds, your eyes blink when exposed to sunlight or bright light?

### Activity

Write a short summary (mobile, laptop, notebook) about what is the goal of your life.

**Activities** are included to make students aware of practical aspect of the subject.

At the end of chapters, **Student Assignment** section is given which contains practice questions and multiple choice questions to help students attain mastery over the subject.

## STUDENT ASSIGNMENT

### LONG ANSWER QUESTIONS

1. Discuss the role of nature and nurture in the development of intelligence.
2. How can intelligence be improved?

### SHORT ANSWER QUESTIONS

1. What is the difference between fluid intelligence and crystallized intelligence?
2. What are some of the different ways to measure intelligence?

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# 10

## Thinking and Errors of Thinking

### LEARNING OBJECTIVES

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*After the completion of the chapter, the readers will be able to:*

- Learn the concept of thinking by explaining that thinking is the mental process you use to solve problems, make decisions, and understand the world around you.
- Emphasize that thinking involves using your brain to analyze, reason, and come up with solutions to various challenges.
- Discuss that in this scenario, you would likely engage in thinking processes.
- Mention that these thinking processes are essential not only in everyday life but also in various professions, including nursing, where critical thinking and problem-solving are vital skills.

### CHAPTER OUTLINE

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- |                                 |   |
|---------------------------------|---|
| • Introduction                  | • Disorders Associated with Thinking      |
| • Meaning                       | • Cognitive Biases and Errors in Thinking |
| • Definitions                   | • Reasoning                               |
| • Nature of Thinking            | • Problem-Solving and Decision-Making     |
| • Factors Influencing Thinking  | • Role of a Nurse in Enhancing Thinking   |
| • Characteristics of Thinking   |   |
| • Types of Thinking             |   |
| • Levels of Thinking            |   |
| • Cognitive Process in Thinking |   |
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### KEY TERMS

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**Availability heuristic:** The tendency to overestimate the likelihood of events based on their availability in memory.

**Concept:** The ability to analyze, evaluate, and synthesize information, making reasoned judgments and decisions.

**Confirmation bias:** The tendency to search for, interpret, favor, and recall information in a way that confirms one's preexisting beliefs or hypotheses.

**Heuristic:** Mental shortcuts or rules of thumb used to simplify decision-making and problem-solving.

**Mental models:** Internal representations of the external world that help people to interact with that world.

**Metacognition:** Thinking about one's own thinking processes. It involves self-awareness and the ability to monitor, regulate, and evaluate cognitive activities.

**Syllogism:** A kind of logical argument that applies deductive reasoning to arrive at a conclusion based on two propositions that are asserted or assumed to be true.

## INTRODUCTION

### Case Scenario

#### The Lost Keys

Imagine you are getting ready for an important day at school or work. You are in a hurry because you are running late. As you are about to leave, you realize you cannot find your keys anywhere. You search your room, the living room, and even the kitchen, but they seem to have vanished.

#### Key Questions

1. What would you do in this situation?
2. How would you approach the problem of finding your lost keys?
3. What kind of thinking processes would you use to solve this everyday problem?

Thinking is a cognitive process that involves the generation, evaluation, and application of ideas. It is a complex process that involves many different mental processes, such as perception, memory, reasoning, and problem-solving. Thinking allows us to make sense of the world around us, to plan for the future, and to solve problems.

## MEANING

Thinking is the mental activity that allows us to process information, reason, plan, and make sense of the world around us. It is the cognitive engine that powers our everyday activities. To illustrate, let's consider a scenario. Imagine your author Monika who loves rain. She wakes up to a rainy morning, and you need to decide whether to carry an umbrella. **Your thought process** involves assessing the weather (*checked the weather forecast it predicted heavy rain*), considering your plans for the day (*entire day she must be outside like going for job, collecting groceries and returning to home*), and deciding whether to take the umbrella or not.



*(so it is better that I take umbrella with me since it can rain any time and I might be outside).*

## DEFINITIONS

*Thinking is the mental process of organizing and interpreting information to understand the world.*

—Piaget

*Thinking is a social process that is mediated by language and culture.*

—Vygotsky

*Thinking is a process of constructing and testing mental models of the world.*

—Bruner

## NATURE OF THINKING

Thinking is a complex mental activity involving the processing of information, problem-solving, decision-making, and memory retrieval. It encompasses both conscious and unconscious thought, often facilitated by language and symbols. Thinking is crucial for adapting to challenges, making choices, and generating creative solutions. It varies among individuals and develops throughout life, influenced by cultural, social, and cognitive factors. Understanding the nature of thinking is essential for psychology and cognitive science, as it sheds light on how humans perceive, learn, and interact with their environment.

## FACTORS INFLUENCING THINKING

There are many factors that can influence thinking, including:

- **Intelligence:** Intelligence is the ability to learn, understand, and solve problems. It is a major factor in determining the quality of our thinking.
- **Knowledge:** Knowledge is the information that we have about the world. The more knowledge we have, the better we can think.
- **Experience:** Experience is the knowledge that we gain from our interactions with the world. The more experience we have, the better we can think.
- **Motivation:** Motivation is the desire to achieve a goal. Motivation can help us to focus on thinking and to persist in the face of challenges.
- **Emotion:** Emotion can influence our thinking in both positive and negative ways. Positive emotions, such as happiness and excitement, can help us to think more creatively and flexibly. Negative emotions, such as anger and sadness, can make it difficult to think clearly.

## CHARACTERISTICS OF THINKING

The characteristics of thinking are as follows:

- **Cognitive:** It is a cognitive process. Thinking is a mental process that involves the manipulation of information.
- **Goal-directed:** It is a goal-directed process. Thinking is often directed toward a goal, such as solving a problem or deciding.
- **Complex:** It is a complex process. Thinking involves many different mental processes, such as perception, memory, reasoning, and problem-solving.
- **Flexible:** It is a flexible process. Thinking can be adapted to different situations and problems.
- **Social:** It is a social process. Thinking is often influenced by our interactions with others.

## TYPES OF THINKING

Thinking is a complex cognitive process, and there are various types of thinking that individuals engage in. Here are some common types of thinking:

1. **Critical thinking:** Critical thinking involves analyzing, evaluating, and making reasoned judgments about information or arguments. It is a systematic and logical approach to problem-solving and decision-making.
2. **Creative thinking:** Creative thinking involves generating innovative ideas, solutions, and insights. It often requires breaking away from traditional thought patterns and thinking “outside the box”.
3. **Analytical thinking:** Analytical thinking is the process of breaking down complex problems or information into smaller, manageable components to better understand them and find solutions.
4. **Divergent thinking:** Divergent thinking is associated with creativity and involves generating a wide range of possible solutions or ideas. It encourages exploring multiple perspectives and possibilities.
5. **Convergent thinking:** Convergent thinking is the opposite of divergent thinking. It focuses on finding the single best solution or answer to a problem, typically by narrowing down options and applying logical reasoning.
6. **Holistic thinking:** Holistic thinking involves considering the bigger picture and understanding how various elements are interconnected. It emphasizes the integration of different perspectives and factors.

7. **Strategic thinking:** Strategic thinking involves planning and making decisions with a long-term view. It often requires considering potential consequences and setting goals to achieve desired outcomes.
8. **Systems thinking:** Systems thinking involves examining complex systems, understanding their components and interactions, and identifying how changes in one part can affect the entire system.
9. **Metacognition:** Metacognition is thinking about thinking. It involves self-awareness and self-reflection on one's thought processes, strategies, and cognitive abilities.
10. **Critical reflection:** Critical reflection is a deeper form of thinking that involves examining one's beliefs, values, and experiences to gain insight and understanding. It is often used in personal growth and learning contexts.
11. **Design thinking:** Design thinking is a problem-solving approach that focuses on empathizing with users, defining problems, ideating solutions, prototyping, and testing. It is commonly used in product and service design.
12. **Emotional intelligence:** Emotional intelligence involves recognizing, understanding, and managing one's own emotions and the emotions of others. It plays a significant role in interpersonal relationships and decision-making.

## LEVELS OF THINKING

Thinking can be categorized into different levels or stages, each building upon the previous one. These levels of thinking represent a progression from basic perception to more complex cognitive processes like problem-solving and creativity. Individuals often move between these levels depending on the task or situation, and higher-level thinking often requires a solid foundation in lower-level thinking skills.

- **Perception:** Perception is the first level of thinking, where you become aware of sensory information from your environment. It involves using your five senses (sight, hearing, taste, touch, and smell) to gather data.
- **Observation:** After perceiving sensory information, the next step is observation. This involves paying closer attention to specific details or patterns in what you have perceived. Observation is a more focused form of thinking.
- **Recognition:** Recognition occurs when you identify and label the information you have observed. For example, if you see an animal with four legs and a tail, you recognize it as a dog.

- **Comprehension:** Comprehension goes beyond recognition. It involves understanding the meaning and significance of the recognized information. You grasp the concepts, connections, and implications involved.
- **Analysis:** Analysis is a higher-level thinking skill. It involves breaking down complex information into its component parts or examining the relationships between different elements. This helps you understand the structure and organization of the information.
- **Synthesis:** Synthesis is the opposite of analysis. It involves combining separate elements or ideas to create a new whole. It is about generating novel solutions or insights by integrating existing knowledge.
- **Evaluation:** Evaluation involves making judgments or assessments about the quality, value or significance of information, ideas or solutions. It requires considering criteria and making informed decisions.
- **Critical thinking:** Critical thinking is a more advanced form of evaluation. It involves systematically and objectively assessing information or arguments, considering multiple perspectives, and making well-reasoned judgments or conclusions.
- **Problem-solving:** Problem-solving is the practical application of critical thinking and other thinking skills to address specific challenges or issues. It involves defining a problem, generating solutions, and implementing a chosen solution.
- **Creativity:** Creativity is a high-level cognitive skill that involves generating original ideas, solutions or products. It often requires thinking outside traditional boundaries and embracing novelty and innovation.
- **Metacognition:** Metacognition is thinking about thinking. It is the ability to reflect on your own thought processes, monitor your thinking, and adjust as needed to improve your cognitive abilities.

### Levels Based on Bloom's Taxonomy

Bloom's taxonomy, originally introduced by **Benjamin Bloom** in 1956, is a framework for categorizing educational goals into a hierarchy of cognitive complexity. This model outlines six levels of thinking processes, arranged from the simplest to the most complex: Knowledge, comprehension, application, analysis, synthesis, and evaluation. The structure is hierarchical, meaning that mastery of a lower level is essential before moving on to the higher levels. Essentially, Bloom's model encourages

educators to foster deeper levels of understanding and critical thinking in students, guiding them from basic knowledge recall to the ability to evaluate and create new ideas based on what they have learned.

### Original Bloom's Taxonomy (1956)

- **Knowledge:** Recalling data, facts, basic concepts, and answers.
- **Comprehension:** Grasping the meaning of informational material, utilizing it effectively, and interpreting messages.
- **Application:** Using acquired knowledge in new situations, applying concepts and rules in different ways.
- **Analysis:** Examining and breaking information into parts by identifying motives or causes; making inferences and finding evidence to support generalizations.
- **Synthesis:** Compiling information in a different way by combining elements in a new pattern or proposing alternative solutions.
- **Evaluation:** Judging the value of materials or methods as they apply to a particular situation, using certain criteria or standards.

### Revised Bloom's Taxonomy (2001)

The update to Bloom's taxonomy led by Lorin Anderson, a student of Bloom, aimed to modernize the taxonomy for the 21st century, incorporating insights from cognitive psychologists, curriculum experts, and assessment specialists. This revision resulted in noticeable changes, especially in the terms used to classify cognitive complexity levels. The modifications primarily involved converting the six main categories from nouns to more dynamic verb forms to emphasize the active learning process. Here is a concise overview of these terminological updates from the original to the Revised Bloom's Taxonomy (RBT). Both, original and revised Bloom's taxonomy are given in Figure 10.1.

1. **Remembering:** Retrieving, recognizing, and recalling relevant knowledge from long-term memory.
2. **Understanding:** Constructing meaning from oral, written, and graphic messages through interpreting, exemplifying, classifying, summarizing, inferring, comparing, and explaining.
3. **Applying:** Carrying out or using a procedure in a given situation; applying what has been learned to new scenarios.
4. **Analyzing:** Breaking information into parts to explore understandings and relationships; examining information to identify motives or causes.



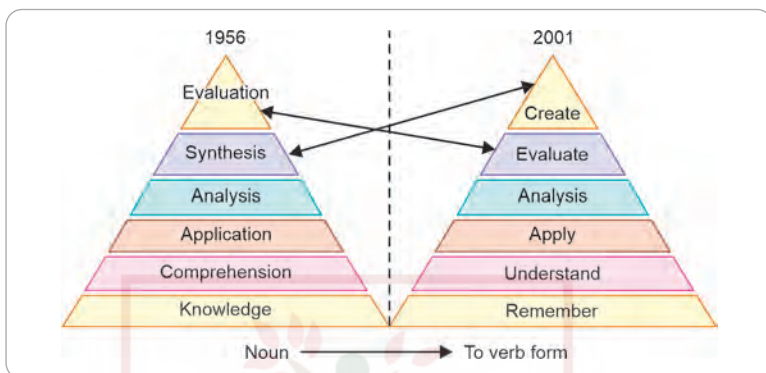


Figure 10.1: Original and revised Bloom's taxonomy

5. **Evaluating:** Making judgments based on criteria and standards; reviewing and critiquing the information.
6. **Creating:** Putting elements together to form a coherent or functional whole; reorganizing elements into a new pattern or structure.

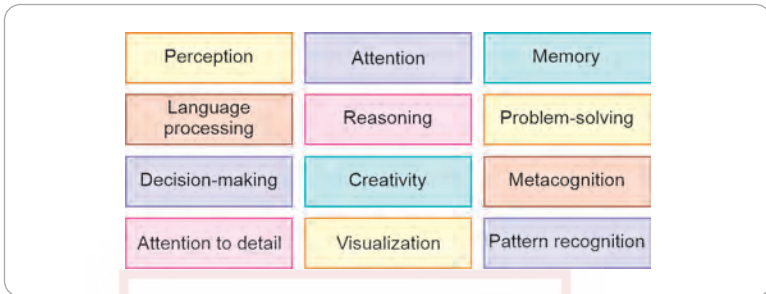
These changes underscore a more dynamic view of learning, focusing on the process of engaging with and utilizing knowledge rather than simply acquiring and recalling information. The shift from nouns to verbs in the taxonomy, aims to better reflect the complexities and active nature of learning processes in contemporary educational settings.

## COGNITIVE PROCESS IN THINKING

Cognitive processes are the mental activities and functions that occur when we engage in thinking, problem-solving, and decision-making. These processes play a crucial role in how we process information, understand the world, and make sense of our experiences (Fig. 10.2).

### Box 1

- **Visualization:** Visualization is the ability to create mental images or representations of objects, ideas or concepts. It can enhance understanding and problem-solving by allowing us to “see” complex information.
- **Pattern recognition:** Pattern recognition involves identifying recurring patterns or relationships within data or information. It helps us make connections and draw conclusions based on similarities or trends.



**Figure 10.2:** Cognitive processes involved in thinking

These cognitive processes are not mutually exclusive and often work together as we engage in thinking and problem-solving. Effective thinking often requires a combination of these processes to process information, make decisions, and solve complex problems.

## THEORIES OF THINKING

Thinking is vast area; majorly few of the cognitive theories which associate with thinking will fall under thinking category, are given as follows:

### Piaget's Theory of Cognitive Development

Piaget's theory of cognitive development proposes that thinking develops through a series of stages.

**Note:** Both theories are already explained in Chapter 4: Developmental Psychology.

### Stages of Cognitive Development

These stages are shown in Table 10.1.

**TABLE 10.1:** Piaget's cognitive development stages

Stages	Stages of development (years)
1.	Sensorimotor stage (birth to 2 years)
2.	Preoperational stage (2–7 years)
3.	Concrete operational stage (7–11 years)
4.	Formal operational stage (11 years and up)

## Vygotsky's Theory of Social Development

Vygotsky's theory of social development proposes that thinking is a social process that is mediated by language and culture (details are given in Chapter 4: Developmental Psychology).

## Jerome Bruner's Theory of Cognitive Development

Bruner's theory of cognitive development proposes that thinking is a process of constructing and testing mental models of the world. Bruner's theory emphasizes the role of culture and social interaction in cognitive development.

**He proposed three modes of representation:**

1. **Enactive representation:** Learning through action and physical manipulation.
2. **Iconic representation:** Learning through mental imagery and visualization.
3. **Symbolic representation:** Learning through language and symbols.

Bruner also introduced the concept of the “scaffolding,” where a more knowledgeable person (usually an adult or peer) provides support and guidance to a learner, gradually reducing assistance as the learner becomes more competent.

He argued that learning should be an active process and that education should be tailored to the learner's current stage of development, promoting “spiral” learning where concepts are revisited and deepened over time.

## DISORDERS ASSOCIATED WITH THINKING

Thinking of the individual can be impacted at various level of development formation, progression or development). Although sometime people come only with complaints of some thoughts related issues which is called thoughts errors but a single symptom doesn't make a disorder or diagnosis. Hence disturbances of the thought can be that part of the many disorders. Some of the disorders given below are commonly associated with or have symptoms of thoughts disorder.

- **Schizophrenia:** Schizophrenia is a mental disorder that affects thinking, perception, and behavior. People with schizophrenia may experience delusions (thought disorder), hallucinations, and disorganized speech, sometimes other symptoms like thought block, perseverance (not able to shift to other thought).

**Box 2**

In your upcoming years you will learn that each person might have same disease but with different symptoms or presentations specially in psychological disorders. For example, schizophrenia patients, some may experience flight of ideas, and paranoid thoughts but others may not. These examples (symptoms/disorder) occur in patients but are given here only for the purpose of making an understanding.

- **Bipolar disorder:** Bipolar disorder is a mental disorder that affects mood and thinking. People with bipolar disorder may experience periods of mania, depression, and hypomania.
- **Depression:** Depression is a mental disorder that affects mood and thinking. People with depression may experience sadness, hopelessness, and symptoms of thoughts retardation.
- **Anxiety:** Anxiety is a mental disorder that affects mood and thinking. People with anxiety may experience worry, fear, and panic attacks. Sometime anxiety among people will be provoke by a thought (negative).
- **Obsessive-compulsive disorder:** Obsessive-compulsive disorder is a mental disorder that affects *thinking* and behavior. People with obsessive-compulsive disorder may experience intrusive thoughts, compulsions, and rituals.
- **Psychosis:** People with this disorder generally have various disorders of thoughts like delusion, thought blocks, perseveration, flight of ideas, etc.

## COGNITIVE BIASES AND ERRORS IN THINKING

Understanding and mitigating cognitive biases is essential for clear and rational thinking. Here is a practical example—To counter confirmation bias, individuals can actively seek out information that challenges their beliefs, fostering a more balanced perspective.

### Cognitive and Configuration Biases

- Cognitive biases are systematic errors in thinking that can lead to inaccurate judgments. Let us explore an example:
- Confirmation bias is a common cognitive bias where people tend to seek information that confirms their existing beliefs. Consider how this bias might impact someone's perception of a political candidate.

## Errors in Thinking

- **All-or-nothing thinking (black-and-white thinking):** This distortion involves seeing things in extreme, polarized terms, with no middle ground. It is either all good or all bad, with no room for nuance.
- **Catastrophizing:** Catastrophizing is when you assume the worst possible outcome will occur, often blowing things out of proportion. This can lead to excessive anxiety and worry.
- **Mind reading:** This involves assuming you know what others are thinking or feeling without any evidence to support your assumptions. It can lead to misunderstandings and conflict.
- **Fortune telling:** Fortune telling is making predictions about the future, usually negative ones, without any concrete evidence. It can create unnecessary anxiety and fear.
- **Discounting the positive:** This distortion involves minimizing or ignoring positive events or accomplishments. People who discount the positive tend to focus solely on negative aspects of situations.
- **Emotional reasoning:** Emotional reasoning is when you believe your emotions are facts. For example, if you feel stupid, you assume you are stupid, even if there is no objective evidence to support that belief.
- **Should statements:** “Should” statements involve imposing unrealistic or unattainable expectations on yourself or others. They can lead to feelings of guilt, frustration, and inadequacy.
- **Labeling and mislabeling:** This distortion involves using negative labels to describe yourself or others based on specific behaviors or mistakes. It can lead to a negative self-image.
- **Personalization:** Personalization is when you blame yourself for events that are beyond your control. It involves taking responsibility for things that are not your fault.
- **Selective attention:** This occurs when you only focus on one aspect of a situation while ignoring other relevant information. It can lead to biased or incomplete judgments.
- **Overgeneralization:** Overgeneralization involves drawing broad, negative conclusions based on a single incident or piece of evidence. This can lead to pessimism and hopelessness.
- **Comparisons:** Constantly comparing yourself to others, especially in an unfavorable way, can lead to feelings of envy, inadequacy, and low self-esteem.

## REASONING

Reasoning is a type of thinking that involves using evidence and logic to make decisions or to solve problems. There are many different types of reasoning, including:

- **Deductive reasoning:** Deductive reasoning is a type of reasoning that involves using general principles to make specific predictions. For example, if we know that all birds have feathers, we can deduce that a specific bird, such as a sparrow, has feathers.
- **Inductive reasoning:** Inductive reasoning is a type of reasoning that involves using specific observations to make general conclusions. For example, if we observe that a sparrow has feathers, we can induce that all birds have feathers.
- **Abductive reasoning:** Abductive reasoning is a type of reasoning that involves using evidence to make the best possible explanation for an observation. For example, if we observe that a sparrow has feathers, we can abduce that feathers are an adaptation that helps birds to fly.

## PROBLEM-SOLVING AND DECISION-MAKING

Problem-solving is a critical thinking skill used to tackle challenges. There are several strategies, including trial and error, algorithms, and heuristics.

**Example:** Imagine you are solving a complex puzzle. Your approach might involve trying different pieces (trial and error) or following a step-by-step method (algorithm).

### Problem-Solving Strategies

Here are key aspects of problem solving:

1. **Identification of a problem:** The first step in problem solving is recognizing that a problem exists. This involves perceiving a discrepancy between the current state (the problem) and the desired state (the solution or goal).
2. **Definition and understanding/reasoning:** Once a problem is identified, it needs to be clearly defined and understood. This includes gathering relevant information, specifying the problem's boundaries, and breaking it down into smaller, manageable parts.
3. **Generation of solutions:** Problem solving requires generating multiple potential solutions or strategies to address the problem. Creative thinking and brainstorming are often employed in this phase to explore various possibilities.

4. **Evaluation of solutions:** Each potential solution must be critically evaluated to determine its feasibility, effectiveness, and potential consequences. This evaluation involves assessing the pros and cons of each option.
5. **Selection of the best solution/reasoning:** After evaluating all possible solutions, the most appropriate and effective one is selected for implementation. The chosen solution aligns with the problem's specific context and objectives.
6. **Implementation:** The chosen solution is put into action. This may involve planning, organizing resources, and executing the selected strategy.
7. **Monitoring and adjustment:** Throughout the implementation process, it is crucial to monitor progress and make necessary adjustments. If unforeseen issues arise, problem solvers may need to adapt or modify their approach.
8. **Verification of results:** Once the solution has been implemented, it is essential to verify whether it has effectively addressed the problem. This may require further assessment and data analysis.
9. **Reflection and learning:** After solving a problem, it is valuable to reflect on the process and outcome. What worked well, and what could have been done differently? This reflection can inform future problem-solving efforts.
10. **Iterative process:** Problem solving is often an iterative process, as one solution may lead to new challenges or opportunities. Continuous problem solving and improvement are essential for growth and progress.

## Decision-Making Process

Decision-making involves selecting the best course of action from multiple options (Fig. 10.3). It often requires a balance of rational thinking and emotions. Here is an example:

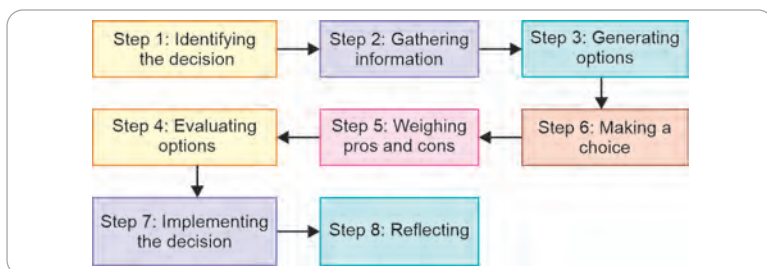


Figure 10.3: Process of decision making



**Example:** Picture yourself deciding between two job offers. You must weigh factors like salary, location, and company culture. Your decision-making process involves analyzing these aspects and considering your personal preferences.

### ***Steps of Decision Making Process***

#### **Step 1: Identifying the decision**

Recognize that you need to choose a college major that aligns with your interests, skills, and career goals.

#### **Step 2: Gathering information**

- Research the majors offered by the universities you have been accepted to.
- Seek advice from academic advisors, professors, and career counselors.
- Consider your personal interests, strengths, and long-term aspirations.

#### **Step 3: Generating options**

- Create a list of potential majors based on your research and interests.
- Explore the curriculum and career prospects for each major.
- Talk to students who are pursuing those majors to gain insights.

#### **Step 4: Evaluating options**

- Assess each potential major based on various criteria, such as your passion for the subject, job market demand, earning potential, and work-life balance.
- Consider the compatibility of the major with your values and lifestyle.

#### **Step 5: Weighing pros and cons**

- Create a list of pros and cons for each major you are considering.
- Assign relative importance to each criterion, as some factors may carry more weight in your decision.

#### **Step 6: Making a choice**

- After careful consideration and evaluation, choose the college major that best aligns with your interests and long-term goals.
- Understand that this decision may involve a mix of rational thinking (analyzing data and career prospects) and emotional factors (following your passion).

#### **Step 7: Implementing the decision**

- Complete the necessary steps to enrol in courses related to your chosen major.
- Inform your chosen university of your decision.

### Step 8: Reflecting on the decision

- Periodically review your decision to ensure it still aligns with your goals and interests.
- Be open to adjustments if circumstances change or new opportunities arise.

In this example, the decision-making process involves a systematic approach to choosing a college major. It incorporates research, analysis, and consideration of both rational and emotional factors. The decision made will significantly impact the student's academic and career journey.

## ROLE OF A NURSE IN ENHANCING THINKING

Nurses can play an important role in enhancing thinking in their patients. This can be done by:

- **Providing education:** Nurses can provide education about thinking skills, such as problem-solving, decision-making, and critical thinking.
- **Encouraging patients to use their thinking skills:** Nurses can encourage patients to use their thinking skills by asking them questions, providing opportunities for them to practice their skills, and giving them feedback.
- **Providing support:** Nurses can provide support to patients who are struggling with thinking problems. This can include providing emotional support.
- **Role of nurse in enhancing thinking:** Nurses can play an important role in enhancing thinking in their patients. This can be done by:
  - **Providing education:** Nurses can provide education about thinking skills, such as problem-solving, decision-making, and critical thinking.
  - **Encouraging patients to use their thinking skills:** Nurses can encourage patients to use their thinking skills by asking them questions, providing opportunities for them to practice their skills, and giving them feedback.
  - **Providing support:** Nurses can provide support to patients who are struggling with thinking problems. This can include providing emotional support, helping patients to develop coping mechanisms, and advocating for their needs.
  - **Collaborating with other professionals:** Nurses can collaborate with other professionals, such as doctors, psychologists, and social workers, to provide comprehensive care for patients with thinking problems.

### Key Points

- **Critical thinking:** Critical thinking involves the objective analysis and evaluation of information to make reasoned judgments.
- **Clinical reasoning:** In healthcare, clinical reasoning is the process of using critical thinking to make clinical decisions. It includes steps like assessment, diagnosis, planning, implementation, and evaluation.
- **Memory and recall:** Memory is a fundamental cognitive process that plays a pivotal role in thinking. Your ability to remember and retrieve information impacts your thinking. Consider the following: Example: Think back to your last vacation. The ability to recall details about the destination, experiences, and people you met relies on your memory.
- **Logical reasoning:** Logical reasoning involves using structured and rational thought processes to draw conclusions. Example: Suppose you are presented with a series of mathematical equations. Logical reasoning enables you to follow the rules of arithmetic to arrive at the correct answers.
- **Cognitive biases:** Be aware of common cognitive biases, such as confirmation bias (favoring information that confirms existing beliefs) and availability heuristic (relying on readily available information), which can impact decision-making negatively.
- **Evidence-based thinking:** In healthcare and many other professions, decisions should be based on the best available evidence. This involves critically evaluating research and clinical data.
- **Emotional intelligence:** Recognize and manage emotions in decision-making. Emotions can both enhance and hinder thinking, so understanding their impact is vital.
- **Reflective practice:** Regularly reflect on your thinking processes and decisions. This helps you identify areas for improvement and refine your thinking skills.
- **Collaborative thinking:** In many fields, collaboration with others can lead to better outcomes. Be open to different perspectives and the value of teamwork in problem-solving.
- **Time management:** In decision-making and problem-solving, time management is crucial. Allocate sufficient time to gather information, analyze it, and make informed decisions.
- **Self-awareness:** Understand your own thinking strengths and weaknesses. Recognize when you need to seek input from others or take a break to refresh your thinking.
- **Multidisciplinary thinking:** In complex situations, consider a multidisciplinary approach. Collaborating with experts from different fields can lead to innovative solutions.

## Summary

- Thinking is a complex cognitive process that involves the generation, evaluation, and application of ideas.
- It is influenced by many factors, including intelligence, knowledge, experience, motivation, and emotion.
- There are many different types of thinking, including deductive reasoning, inductive reasoning, abductive reasoning, creative thinking, and critical thinking.
- Thinking has many different characteristics, including being a cognitive process, a goal-directed process, a complex process, a flexible process, and a social process.
- There are many different theories of thinking, including Piaget's theory of cognitive development, Vygotsky's theory of social development, and Bruner's theory of cognitive development.
- There are many different levels of thinking, including concrete thinking, abstract thinking, critical thinking, creative thinking, and metacognition.
- Reasoning is a type of thinking that involves using evidence and logic to make decisions or to solve problems.
- There are many disorders that can affect thinking, including schizophrenia, bipolar disorder, depression, anxiety, and obsessive-compulsive disorder.
- Nurses can play an important role in enhancing thinking in their patients by providing education, encouraging patients to use their thinking skills, providing support, and collaborating with other professionals.

Nursing Knowledge Tree

An Initiative by CBS Nursing Division



# STUDENT ASSIGNMENT

## LONG ANSWER QUESTIONS

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1. Explain the factors determining different levels of thinking in every individual.
2. Explain various kinds of thinking in detail. How do you think it is relevant to know types of thinking?

## SHORT ANSWER QUESTIONS

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1. Define “cognitive bias” and provide an example of how it can affect decision-making in a healthcare setting.
2. Write the significance of problem-solving skills in nursing practice and provide a brief description of the problem-solving process in healthcare.

## MULTIPLE CHOICE QUESTIONS

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1. **Which of the following best describes critical thinking in psychology?**
  - a. The ability to memorize large amounts of information quickly.
  - b. The process of evaluating and analyzing information to make reasoned decisions.
  - c. The ability to read minds and predict behavior accurately.
  - d. The skill of following established protocols without deviation.
2. **Clinical reasoning in nursing typically involves which of the following steps?**
  - a. Only assessment and evaluation
  - b. Assessment, diagnosis, planning, implementation, and evaluation
  - c. Assessment, diagnosis, and treatment
  - d. Assessment, prescription, and monitoring
3. **Which of the following is not the part of decision making?**
  - a. Identifying the decision weighing the pros and cons
  - b. Evaluating the options
  - c. Being critical about each opinion
  - d. All of the above

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### ANSWER KEY

- |      |      |      |
|------|------|------|
| 1. b | 2. b | 3. c |
|------|------|------|
-

# Textbook of Applied Psychology for Nurses

## Salient Features

- **Practice-Oriented:** Applies psychological concepts to real-world nursing scenarios, including communication, behavior, stress, and counseling.
- **Holistic Approach:** Integrates psychology, biology, and nursing to address both mental and physical health of patients.
- **Culturally Relevant:** Features Indian case studies, cultural insights, and traditional healing methods like yoga and meditation.
- **Focused Chapters:** Includes dedicated sections on psychological tests and counseling, highlighting their role in nursing interventions.

**Learning Objectives** given in the beginning of each chapter help readers understand the purpose of the chapter.

### LEARNING OBJECTIVES

After the completion of the chapter, the readers will be able to:

- Understand the evolution of psychology.
- Describe scope and branches of psychology.
- Know the relationship of psychology with other disciplines.

**Chapter Outline** gives a glimpse of the content covered in the chapter.

### CHAPTER OUTLINE

- Introduction
- Psychology: The Science of Human Behavior
- Definitions of Psychology
- Evolution of Psychology
- Scope of Psychology
- Branches of Psychology

**Key Terms** are added in each chapter to help understand the difficult scientific terms in easy language.

### KEY TERMS

**Behavior:** Observable actions of human beings and animals.

**Mind:** The private inner experience of perceptions, thoughts, memories, and feelings.

**Case Scenario** demonstrates example(s) of specific clinical scenarios that are often encountered by Nurses.

### Case Scenario

#### Stimulus and Sensation

Have you ever wondered how, within microseconds, your eyes blink when exposed to sunlight or bright light? Or how you can hear a distant car and recognize its type?

**High Yield Points** are covered to add extra value to students' knowledge.

### High Yield Points

Some Interesting Memory Cues and Helpers

- **Chunking:** Grouping individual items into larger units to enhance memory capacity.
- **Serial position effect:** The tendency to remember items at the beginning (primacy) and end (recency) of a list better than those in the middle.

Numerous **Tables & Figures** are used to help students grasp the concepts quickly.

TABLE 5.1: Types of personality—summary

Types of personality	Description
Type A	Perfectionist, impatient, competitive, work-obsessed, achievement-oriented, aggressive, stressed.
Type B	Low stress, even-tempered, flexible, creative, adaptable to change, patient, tendency to procrastinate.

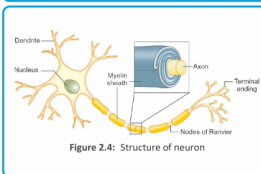


Figure 2A: Structure of neuron

At the end of every chapter, **Student Assignment** section has been included to help the students assess their understanding of the discussed topics.

### STUDENT ASSIGNMENT

#### LONG ANSWER QUESTIONS

1. Discuss the role of nature and nurture in the development of intelligence.
2. How can intelligence be improved?

#### SHORT ANSWER QUESTIONS

1. What is the difference between fluid intelligence and crystallized intelligence?
2. What are some of the different ways to measure intelligence?

#### MULTIPLE CHOICE QUESTIONS

1. Which of the following is not a type of intelligence?  
a. Emotional intelligence   b. Social intelligence  
c. Practical intelligence   d. Crystallized intelligence

## About the Author



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